

### Shri Balaji Valve Components Ltd (Farmerly known as Shri Balaji Valve Components Put Ltd)

Manufacturing of Precision Machined & Valve Components.

CIN: L29220PN2011PLC141370

GST No: 27AAQCS607681Z2

Dated: 19/11/2024

To, The General Manager DCS-CRD (Corporate Relationship Department) BSE Ltd. Rotunda Building P.J. Tower, Dalal Street, Fort Mumbai-400001

BSE SCRIP Code: SBVCL | 544074

<u>Subject: Presentation on the financial result for the Half-year ended on 30<sup>th</sup> September 2024.</u>

Dear Sir(s),

This intimation is given pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 read with Part A of Schedule III to the said Regulations

Please find enclosed the presentation on financial statement.

We request you to kindly take the same on record.

Thanking you.

For, Shri Balaji Valve Components Limited

#### Shrinivas kole

Whole Time Director & CFO

DIN-10119216

Date: 19-11-2024

Place: Pune

Encl: As above.

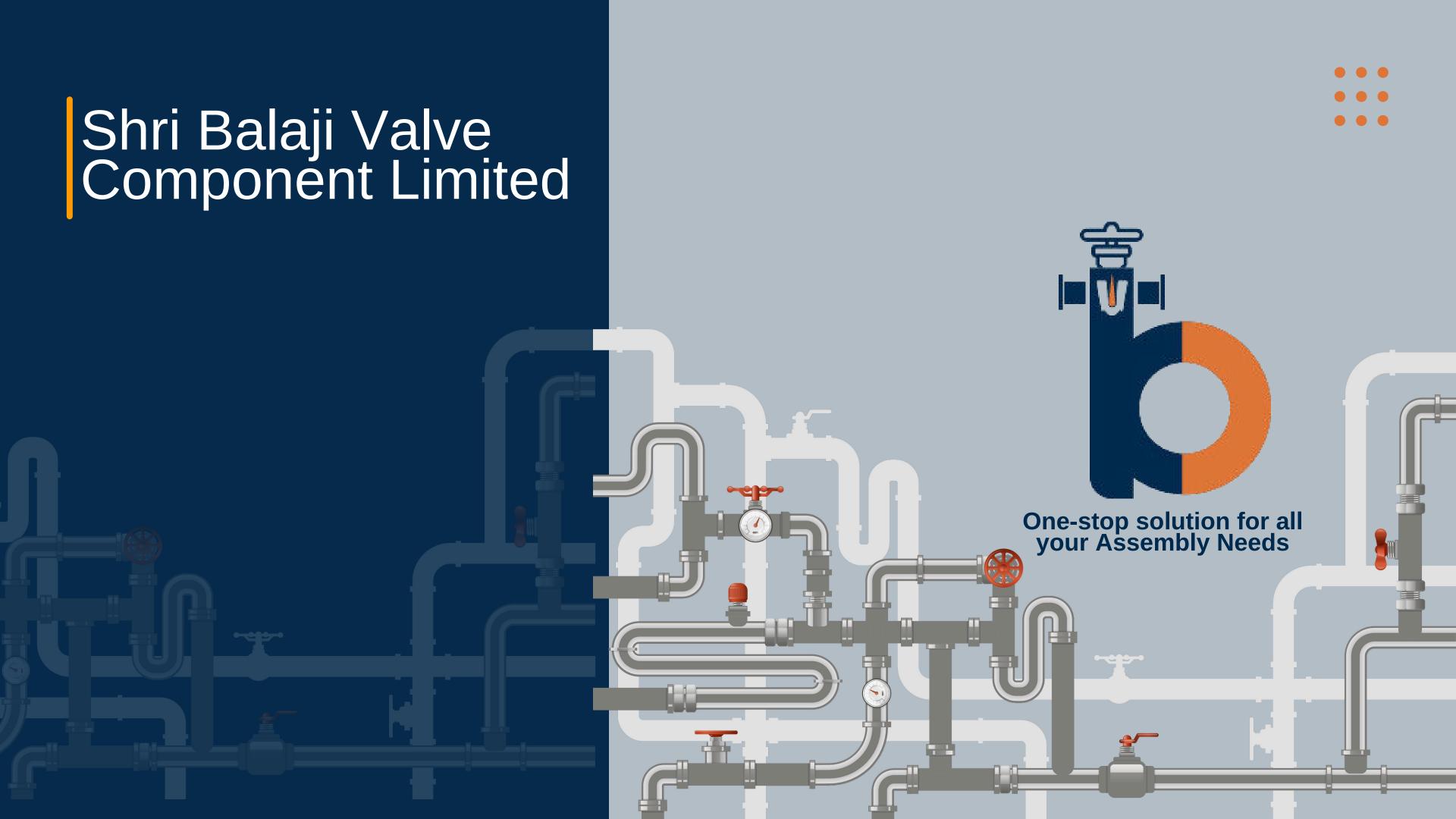
Registered office

Plot No: PAP B 31, Chakan MIDC, Phase-2, Bhamboli, Tal. Khed Pune- 410501, Maharashtra, India. info@balajivalvecomponents.com

www.balajivalvecomponents.com

**4 +91-9765565409** 







### COMPANY OVERVIEW

Balaji Valve is dedicated to delivering high-performance valve solutions by harnessing modern machinery and advanced technology to ensure all products meet stringent industry standards. With a strong emphasis on continuous innovation, our expert team consistently develops new designs and enhancements that guarantee exceptional durability and cutting-edge performance.

Customer satisfaction is at the forefront of our operations, and we provide comprehensive end-to-end services, from personalized product selection to installation and ongoing maintenance support. Additionally, we are committed to environmental sustainability and uphold ethical business practices.

Our two state-of-the-art manufacturing facilities in Pune are strategically designed to optimize production. The Bhosari plant specializes in forging and heat treatment, while the Chakan plant focuses on precision machining using advanced CNC and VMC technology. Both facilities maintain rigorous quality control through comprehensive in-house testing, ensuring top-tier product reliability and excellence.



### **KEY FACTS & FIGURES**

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1989

Established

2

Plants

278+

Strength of Human Resources

3

Forging Hammer

70,000+

Manufacturing Area (Sq. ft.)

14 Countries7 ContinentsGlobal Supply

ISO 9001:2015
PED 2014/68/EU
Certificates

AD 2000 MERKBLATT WO

Certificates

115+

Machines

### **KEY FACTS & FIGURES**





The company demonstrates strong financial performance with a market cap of ₹208 crore, a RoCE of 24.1%, and a RoE of 36.2%. Trading at a P/E ratio of 25.1, it is undervalued compared to the industry average of 47.3, suggesting significant growth potential.



### **MISSION AND VISION**





#### **VISION**

To be recognized as the foremost leader in the industry, providing premium valve components and industrial equipment that set the standard for quality innovation. We are dedicated to seamless creating business and delivering processes exceptional customer experiences, ensuring that every interaction with our clients is marked by reliability, efficiency, and excellence.

#### **MISSION**

Our mission is to design and deliver robust, high-quality products and components that consistently exceed the expectations of our customers. Through a commitment to innovation and creativity, we strive to address the evolving needs of our clients with precision and excellence. By maintaining rigorous quality assessments and comprehensive management systems, we ensure outstanding customer service that fosters trust and long-lasting partnerships.

### **CORE VALUES**



#### **Trust**

• Building with relationships clients, partners, and team members based on trust and integrity.

### **Excellence**

• Collaborating and supporting

each other to achieve shared

goals, fostering a strong, unified

 Striving for the highest standards in every project and exceed interaction to expectations.

team.

# **Teamwork**

#### **Customer centric Honesty**

• Prioritizing honesty with customers to build genuine, long-lasting relationships based on respect and mutual understanding.

#### **Transparency**

• Ensuring open communication and honesty in all processes and interactions.

#### Commitment

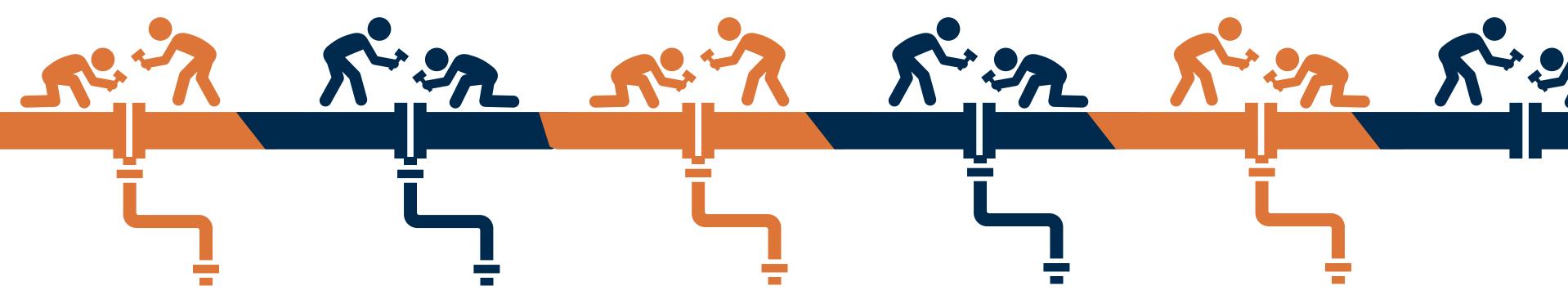
• Demonstrating dedication to our mission, clients, and goals through consistent hard work and resilience.





### MILESTONE





#### 2011

Incorporation of our Company as "Shri Balaji Valve Components Private Limited" Under the Companies Act, 1956.

#### 2020 & 2021

Acquistion of assets & liabilities from the proprietorship of our Promoters namely M/s Balaji Enterprises & M/s Shrinivas Engineering.

#### 2022

Established the Machining plant at Plot no - PAP B 31 Chakan MIDC, Ph-2 Khed, Bhamboli, NA Pune, Maharashtra, India, 410501.

#### 2023

Change in the name of our Company from "Shri Balaji Valve Components Private Limited" to "Shri Balaji Valve Components Limited" pursuant to conversion of Company from Private to Public.

#### 2024

Successfully launched IPO and commissioned a state-of-the-art forging plant in 2024.

#### **OUR PRODUCTS**





#### Trunion Mounted (TMBV) Ball

Route: Forging, Bar, Casting Material: F316, F316L, F304, F304L, F51, F55, F53, A105, LF2, CF8M, CF3M, CF8

Size: 1-1/2" to 14"



#### Segmented Ball

Route : Bar

Material: F316, F316L, F304, F304L, F51, F55, F53, Inconel 825, Inconel 625, Alloy 20

Size: 1-1/2" to 6"



#### SSBV (Floating) Ball

Route: Bar Route, Forging & Casting Material: F316, F316L, F304, F304L, F51, F55, F53, A105, LF2, CF8M, CF3M, CF8, Monel K400, Monel K500



#### ISO Flanges

Route: Forging, Bar Material: A105, LF2, Gr-70.

Size: 1/2" to 60"



#### Gland

Route : Forging, Bar

Material: A105, LF2, F316, F316L, F304,

F304L, F51, F53, F55 etc..

Size: 1/2" to 48"



#### **Body 3** piece TMBV

Route: Forging, Bar, Casting Material: A105, LF-2, F316, F316L, SS316, SS316L, CF8M, CF3M, WCB, LCB. Can be supplied with Hydro

Test & Weld Overlay. Size: 2" to 20"



#### Trunnion

Route: Forging, Bar

Material: A105, LF2, F316, F316L, F304,

F304L, F51, F53, F55 etc.. Size: 1/2" to 48"



#### **Trunnion Plate**

Route : Forging, Plate

Material: A105, LF2, F316, F316L, F304, F304L, F51, F53, F55 etc..

Size: 1/2" to 48"



#### Seat Ring

Route : Forging, Bar

Material: F316, F316L, F304, F304L, F51,

F55, F53, A105, LF2, SS347.

Can be supplied as a fully finished part

along with various types

(PTFE, Devlon etc) seat insertion.

Size: 1/2" to 14"



#### ASTM A182 Flanges ANSI 16.5

Route: Forgings

Material: F316, F316L, F304, F304L, F51, F55, F53, A105, LF2, F347. Weld Neck, Threaded, Slip On, Lap Joint, Socket Weld,

Blind, SORF Flange Size: 1/2" to 20"



#### **Double Bleed Ball Valve Body**

Route: Bar Route & Forging Material: A105, LF2, LF3, LF6, F316, F316L, F304, F304L, F51,

F55, F55, F11, F22. Size: 1"-8"



#### C - Type Ball

Route: Forging, Bar Material: F316, F316L, F304, F304L, F51, F55, F53, A105, LF2,

CF8M, CF3M, CF8 Size: 1/2" to 8"



#### Seat Ret

Route: Forging, Bar

Material: F316, F316L, F304, F304L,

SS410, SS416, SS420

Size: 1/2" to 20"



#### **Bonnets**

Route: Forging, Bar

Material: F316, F316L, F304, F304L, F51,

F55, F53, A105, LF2, SS347

Size: 1/2" to 36"



#### Plugs

Route: Forging, Bar

Material: F316, F316L, F304, F304L,

SS410, SS416, SS420

Size: 1/2" to 10"



### **AWARDS**





### IIMM Award for Best Supply Chain Practices in the Manufacturing Sector:

Recognized by the Indian Institute of Materials Management for excellence in implementing industry-leading supply chain practices within the manufacturing sector.

### TLC Award for Outstanding Financial Management:

Honored with the Best Financial Management Award by TLC for exceptional financial strategies and effective resource management.





### **COMPETITIVE STRENGTHS**



### INTEGRATED MANUFACTURING

In-house forging, heat treatment, and machining for faster delivery, better quality, and cost efficiency.

### DIVERSIFIED PRODUCT RANGE

Products from 1/2" to 24", capable of handling large orders and diverse industries with a broad customer base.

### STRATEGIC ALLIANCES

Expertise in advanced processes like centrifugal casting, open die forging, and coatings, enhancing product durability and performance.

### EXPERIENCED MANAGEMENT

Knowledgeable team with a proven ability to meet high-quality and reliability standards.

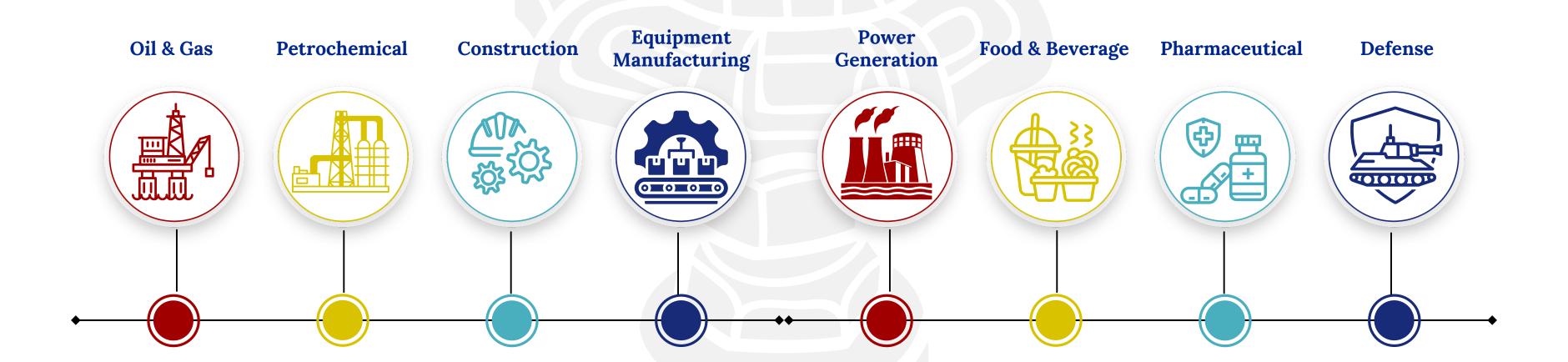
#### LONG-TERM CUSTOMER & SUPPLIER RELATIONSHIPS

- Strong focus on quality, timely delivery, and adaptability, fostering lasting partnerships
- Repeat orders from customers



### SECTORS WE SERVE





### **EMERGING SECTORS**



### Smart Valves and IIoT Integration of Sensors & Data Analytics:

• Enhancing control and monitoring capabilities through Industrial IoT (IIoT) technologies.



### Sustainability and Efficiency Focus on Eco-friendly Designs:

• Increasing emphasis on reducing emissions and minimizing energy consumption through innovative materials.



### **Customization and Specialty Valves Tailored Solutions:**

• Growing demand for specialized and custom-designed valves to meet unique industry needs.







### MANUFACTURING PROCESS





PO Receipt & ERP Entry – Record the purchase order in the ERP system.

ITP Creation - Develop the Inspection & Test Plan in ERP. Material Planning & BOM Preparation – Plan materials and create BOM and batch cards.

Material Procurement
Request - Raise
material requisition
based on production
needs.

Material Sourcing Procure materials per
specified requirements.



**Final Inspection & Marking –** Conduct final inspection and mark products for identification.

Manufacturing per Customer Drawing – Manufacture products according to customer specifications.

Material Allocation for Production – Distribute materials to production lines.

Quality Inspection & Clearance – Perform quality checks and clear incoming materials.

Heat Number
Allocation – Assign
heat numbers upon
material receipt.





### **QUALITY ASSURANCE**



The manufacturing facilities are equipped with advanced monitoring and measurement tools to ensure the highest quality standards in production. Key equipment and capabilities include:



#### **Hardness Testing Equipment**

- Bench-type Brinell Hardness Tester
- Bench-type Rockwell Hardness Tester

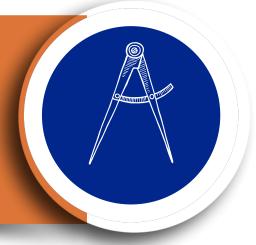


#### Non-Destructive Testing (NDT) Facilities

- Ultrasonic Examination Facility: Modsonic DGS Model
- Magnetic Particle Examination Facility: Magnaflux Yoke Type (Outsourced)
- Liquid Penetrant Examination Facility
- Hydrostatic Testing Setup

#### **Precision Measurement Tools**

- Digital Height Gauge 2D Master (TRIMOS)Surface Roughness Tester (Mitutoyo)
- Comprehensive Measuring Instruments,
  - including all applicable Bore Gauges, Snap Gauges, and Ring Gauges



#### **Additional In-House Capabilities**

Certified NDT Level II personnel

In-house dot matrix and laser marking machines for precise product identification





#### **Laboratory Testing**

 Spectro analysis, mechanical testing, and other supplementary testing conducted through NABLapproved outsourced labs.



### **CERTIFICATES**









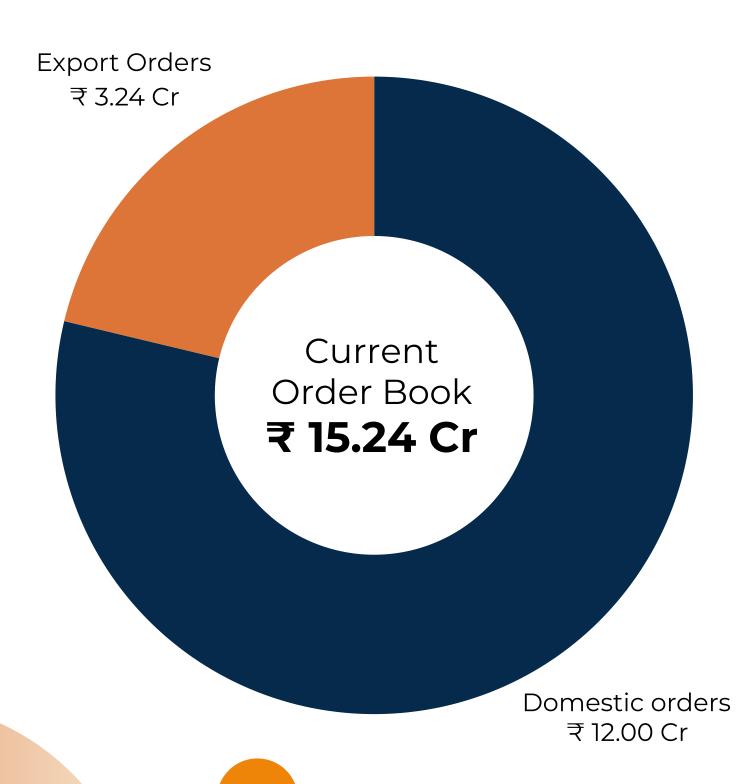
In-house NDT Capabilities

Collaboration with NABL-Approved Labs

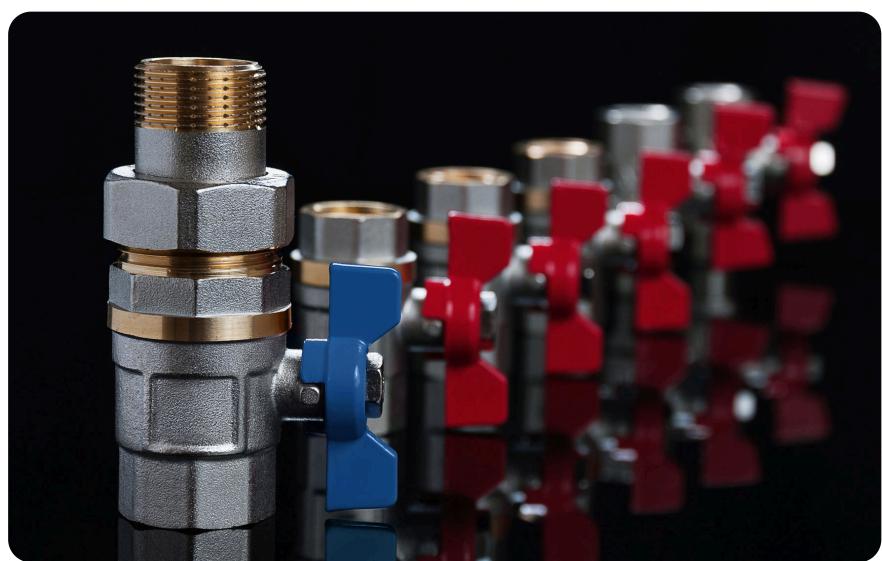


### ORDER BOOK





The current order book stands at ₹15.24 crore, comprising ₹12.00 crore from domestic orders and ₹3.24 crore from export orders. These orders are typically realized within a period of **6 to 8 weeks**, ensuring a steady and efficient revenue conversion cycle.



### WHY PAT MARGIN DROPPED?

## Increased Salary and Wages

The formation of a new engineering department has led to a significant rise in employee costs.

Additionally, the impact of annual appraisals and hiring of people further contributed to the increase.

# Higher Depreciation Due to Asset Additions

New capital expenditures for expanding operations and upgrading infrastructure have resulted in an increase in fixed assets, subsequently driving up depreciation expenses for the fiscal year.

Rise in Professional Fees

The company has incurred higher professional fees to enhance operational excellence, engaging external experts to improve processes and workforce capabilities for long-term growth and efficiency. This investment reflects a commitment to sustainable progress.



### **NEW PLANT**



New Forging Plant Commissioned from 1 October 2024.

> 8000 Sq ft.

22000

Sq ft.



Hammers

Hammers



Kg

68

Kg

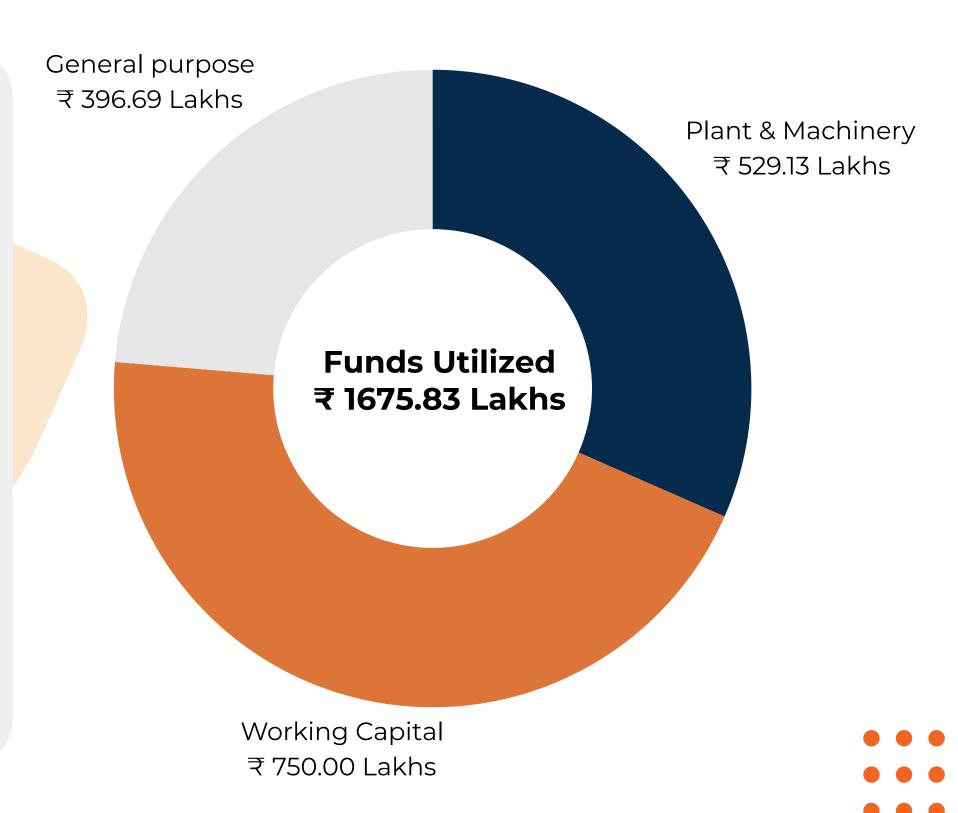




### UTILIZATION OF IPO PROCEEDS



The IPO funds were raised with the primary objectives of funding capital expenditure for installing additional plant and machinery, meeting working capital requirements, and for general corporate purposes. As of September 30, 2024, a significant portion of the capital expenditure has been utilized for acquiring and installing advanced machinery, electrical infrastructure, and solar panels at two operational locations. This includes investments in forging furnaces, induction furnaces, grinding machines, and high-tech equipment, alongside infrastructure upgrades such as transformer erection, HT & LT electrical connections, and renewable energy installations. The allocated funds for working capital and general corporate purposes have been fully utilized, with a balance remaining for capital expenditure.



# Expanding Horizons at Valve World Expo, Germany

### - V

### Showcasing at Valve World Expo, Düsseldorf, Germany.

We are thrilled to participate in the renowned Valve World Expo in Düsseldorf, a premier event for the global valve industry. This exhibition serves as a vital platform to enhance our brand visibility, connect with potential customers, and explore new markets across diverse geographies.

With over **350 international exhibitors and more than 7,000 visitors expected,** this event offers unparalleled opportunities to generate high-quality leads and strengthen our industry presence effectively.





### PROFIT & LOSS



(₹ in Lakhs)

				HOH %  -0.80%  210.96%  0.13%  5.86%  -24.52%  -23.91%  68.13%  -39.41%  2.12%  NIL  -45.12%  -47.55%  -44.28%  -43.83%	III Larting)
Particulars	H1- FY25	H1- FY24	H2- FY24	НОН %	FY24
Revenue from Operations	3696.45	3726.37	4529.61	-0.80%	8255.98
Other Income	51.09	16.43	35.26	210.96%	51.69
Total Income	3747.54	3742.8	4564.87	0.13%	8307.67
TOTAL EXPENSE	3214.49	3036.58	3791.98	5.86%	6828.56
EBITDA	533.05	706.22	772.89	-24.52%	1479.11
EBITDA MARGIN	14.42%	18.95%	17.06%	-23.91%	17.92%
Depreciation and Amortization Expenses	164.41	97.79	111.35	68.13%	209.14
EBIT	368.64	608.43	661.54	-39.41%	1269.97
Finance Costs	76.22	74.64	72.42	2.12%	147.06
Exceptional items	0	(0.95)	6.05	NIL	5.1
PBT	292.42	532.84	595.17	-45.12%	1128.01
Tax Expenses	71.8	136.88	158.57	-47.55%	295.45
PAT	220.61	395.96	436.6	-44.28%	832.56
PAT MARGIN	5.97%	10.63%	9.64%	-43.83%	10.08%
EPS	2.7	4.85	5.35	-44.33%	10.2

### **BALANCE SHEET**



(₹ in Lakhs)

		\
PARTICULARS	Sep-24	Mar-24
Equity capital	816.00	816.00
Reserves	3260.25	2967.81
Borrowings	2531.15	3076.54
Other liablities	843.26	1590.83
Total Liabilities	7450.66	8451.18
Fixed Assets	2936.93	2303.6
CWIP	85.86	131.77
Investments	NIL	NIL
Other Assets	4427.87	6015.81
Total Assets	7450.66	8451.18

